



External Training Course

Performance Management, Benchmarking and Continuous Improvement

From 16 Dec. To 20 Dec. 2024

From 13 Jan. To 17 Jan. 2025

From 10 Feb. To 14 Feb. 2025

**Marriott Marble Arch Hotel
London - UK**

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and Continuous Improvement**

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Course Overview:

Performance measurement is the process used to assess the efficiency and effectiveness of projects, programs and initiatives. It is a systematic approach to collecting, analyzing and evaluating how “on track” a project/program is to achieve its desired outcomes, goals and objectives. Having implemented performance measurement systems in an organization, management naturally requires that processes are continually improved. Many organizations have adopted a continuous improvement approach to running their organizations in which they continually strive for better and better performance levels. A key element to continuous improvement is Benchmarking. Without benchmarking it is we do not know how competitive we are or where we need to focus improvement efforts. Benchmarking helps organizations balance their internal problem solving and improvement activities with the realities of the external environment. Under the right conditions, benchmarking can be performed by direct competitors, resulting in improved performance benefiting all stakeholders. Benchmarking not only provides awareness of what and where "best" performance lie, but more importantly, it enables the paradigm shift that internally focused teams sometimes fail to achieve. It fosters creative adoption and adaptation of "best" practices to help organizations gain and maintain a competitive advantage. One aspect that many organizations find difficult to manage is shared services. The first step in managing this and any other aspect of an organization is to measure it. Once it has been measured it can be benchmarked and improved.

Training Methodology

Performance Management, Benchmarking and Continuous Improvement training course employs a mix of interactive lectures, hands-on exercises and group discussions. This approach ensures that participants not only understand theoretical concepts but also apply them in practical scenarios, enhancing their learning experience.

Course Objectives:

At the end of this course the participants will be able to:

- Identify the specific difficulties of controlling shared services.
- Explain the importance and benefits of performance measurement, continuous improvement and benchmarking.
- Explain how performance measurement, continuous improvement and benchmarking relate to one another.
- Explain methods of generating and implementing effective performance metrics.
- Explain a proven 12-step process improvement methodology.
- Provide an overview of the most common tools and techniques used for continuous process improvement.
- Explain the benefits of benchmarking.
- Implement an effective performance measurement system for shared services.
- Interpret results from performance measurements and therefore whether or not the process is ready for improvement.
- Use an effective improvement methodology to improve process performance.
- Select, define, plan, and implement successful benchmarking projects.
- Ensure that best practices are identified and implemented within the organization, being adapted if appropriate.

Course Agenda & Outline

Topic 1: Performance Measurement, the Starting Point for Improvement

- The Trilogy.
- The Need for Measurement.
- Data Use and Abuse: Using Data Constructively.
- Methods of Selecting Performance Measures.
- Developing a Framework for Measurement.
- Understanding Variation: The key to understanding performance.
- What histograms, run charts and control charts tell us about performance.
- The Rods Experiment.

Topic 2: Continuous Improvement

- Understanding Variation: The Range and Standard Deviation.
- The Rods Experiment Part 2: Understanding the Results.
- Taking Appropriate Action on a Process: Improvement or Investigation?
- An Introduction to Control Charts: The Key to Taking Appropriate Action.
- The Juran Trilogy.
- How to Improve a Process: An Introduction to the 12 step Methodology.
- The Power of Teamwork.
- Problem and Mission Statements.

Topic 3: The Tools of Continuous Improvement

- Understanding and Analyzing a Process: Flow Diagrams.
- Identifying causes of problems, and potential solutions: Brainstorming.
- Demonstrating the link between a cause and its effect: Cause-Effect diagrams.
- Understanding the Process: Quantitative Display Tools (line charts, bar charts and pie charts).
- Selecting the key aspects to focus on: Pareto Analysis.
- Investigating Relationships between Variables: Scatter Diagrams and Correlation
- Introduction to Regression.

Topic 4: Introduction to Benchmarking

- What is benchmarking?
- Why do we need to benchmark?
- The Benefits of Benchmarking: Why Organizations benchmark.
- History of benchmarking.
- Different Methods of Benchmarking and how they relate to each other.
- How to identify potential benchmarking projects.
- An overview of the benchmarking process.
- Advice on selecting your first project.

Topic 5: Running a Successful Benchmarking Project

- Scoping a benchmarking study.
- Planning and resource scheduling.
- Normalizing.
- Identifying and selecting benchmarking Metrics.
- Identifying and selecting benchmarking partners.
- Securing benchmarking project support.
- Inviting organizations to join the benchmarking study.
- The Invitation Pack: What it is, why we need it, and how it's used.
- Participant meetings: Planning and running effective meetings to attain the aims of the study.